

PRO- FILE

BUSINESS
CORPORATE
PROFILE



artopex®

the art and the purpose

Artopex has been contributing to the economic development and well-being of our community since 1980. We continually strive to do more and do better; and our evolution as a leading Canadian company has been widely recognized.

In 2014, Artopex achieved Platinum Club member status with the Canada's Best Managed Companies program. By retaining our Best Managed designation for more than six consecutive years, Artopex became the first office furniture manufacturer to be awarded this title.

Over the years, we have grown from a small production plant with just one employee to a large manufacturing business with more than 400 employees in several plants. The company's development has been punctuated by numerous acquisitions, enabling our successful expansion throughout the North American market.

Driven by our passion and desire to offer a complete range of office furniture, my brothers, André and Maurice, and I dedicated

ourselves to this wonderful adventure, carried ever onward by the commitment and ideas of our employees and business partners. And today, in keeping with the values that have always been at the heart of our business philosophy, I am very proud that my two sons, Martin and Francis, are actively involved in the management of the company.

Although technology, communications, social relations and the economy have all evolved in recent decades, the nature and accelerated pace of the changes we are presently experiencing are unprecedented. These changes are the catalyst that has led us to refine our business model. They are also reflected in the expectations of our clients and the solutions we provide through our ever-evolving product offering.

We continue to work tirelessly to innovate, which is essential for any company that wishes to last and thrive in the future. Whether it concerns our manufacturing operations, product design or environmental and social responsibility, innovation is

Daniel Pelletier
President and CEO



part of our corporate culture, as evidenced by our new ZERO 2X goal. From 2010 to 2025, we intend to double our production volume without increasing our energy consumption. This new target will be an exceptional opportunity to tap into the immense creativity of our entire team in order to reach our sustainable growth objectives – together.

I am proud of how far our company has come since its founding in 1980, and I am equally proud of all those who have been at my side all these years. Above all, I remain very optimistic about the future we are building together.



From left to right: Francis Pelletier, Daniel Pelletier and Martin Pelletier

THE EVOLUTION OF ARTOPEX SINCE 1980

- 1980** Daniel Pelletier founds Pro-Meubles Inc
– *a laminate furniture manufacturer.*
- 1986** Acquisition of a new factory in Granby and installation of operations
– *current company headquarters on Vadnais Street.*
- 1987** Acquisition of Chaisier Inc
– *addition of seating to the product line.*
- 1991** Acquisition of Industries Saro Inc
– *addition of metal filing cabinets to the product line.*
- 1993** Acquisition of Artopex Inc
– *becoming a complete line office furniture manufacturer
with access to the US market through an established distribution network.*
- 1994** Opening of showroom in Laval, Quebec
- 2000** Founding of Pro-Systemes APX Inc
– *acoustic panels production plant.*
Opening of showroom in Toronto
- 2003** Acquisition of TEC Innovation Inc
– *addition of new seating and leather models to the product line.*
- 2005** Artopex celebrates 25 years in business
Acquisition of Standard Desk Inc
– *addition of wood furniture to the product line.*
- 2008** Opening of showroom in Calgary
- 2010** Artopex celebrates 30 years in business
- 2013** Acquisition of a new plant in Sherbrooke
– *consolidation of seating production.*
Founding of Cloisons Euro-Pro Inc – *architectural walls production unit.*
- 2014** Opening of showroom in Montreal
- 2015** Artopex celebrates 35 years in business.

ARTOPEX'S AWARDS SINCE 1984

- 1984** Gold medals in the Employment and Export categories
– *Mérite-Action Awards, Granby Chamber of Commerce.*
- 1994** First prize in the Entrepreneurship category – *Canada Awards for Excellence.*
Daniel Pelletier receives Medal of the National Assembly
- 2002** Certificate of Excellence in the Office Furniture category – *SIDIM.*
The Institute of Design Montréal award in the Corporate Office Furnishings category
– *for the Elasto chair.*
Grand prizes in the Business of the Year and Outside Markets categories
– *Awards Gala, Chamber of Commerce of the Granby-Bromont district.*
- 2003** Best of Canada prize in the Products category for the Elasto chair
– *Canadian Interiors Magazine, Annual Design Competition.*
Winner in the New Investment Project, Large Company category
– *Mercuriades Awards, Federation of the Chambers of Commerce of Quebec.*
- 2004** Manufacturing Company of the Year and performance prize for Distribution/Sales
– *Dunamis Awards, Laval Chamber of Commerce and Industry.*
Bronze award in the Furniture category for the Time collection – *IIDEX/NeoCon Canada.*
- 2007** Certificate of Excellence in the category Outstanding Integration of Best Business Practices
– *Mérites Awards, STIQ.*
- 2008** Named one of Canada's Best Managed Companies for 2007
- 2009** Mercuriades awards – *Large Company division, winner of the Company of the Year, Increased Productivity and Market Development categories – Federation of the Chambers of Commerce of Quebec.*
Named one of Canada's Best Managed Companies for 2008
Distinction in Industrial Design – *Quebec's Ministry of Economic Development, Innovation and Export Trade.*
- 2010** Named one of Canada's Best Managed Companies for 2009
- 2011** Designated Gold Standard winner after being named, for the fourth time,
one of Canada's Best Managed Companies
Daniel Pelletier receives the Business Personality of 2011 award – *Distinction awards, Chamber of Commerce of Haute-Yamaska and Region.*
- 2012** Designated Gold Standard winner, Canada's Best Managed Companies
Bronze award in the Furniture category for the Time collection – *IIDEX/NeoCon Canada.*
- 2013** Designated Gold Standard winner, Canada's Best Managed Companies
Daniel Pelletier receives Queen Elizabeth II Diamond Jubilee Medal
Daniel Pelletier named Lauréat de la Réussite by Entreprendre magazine, in recognition of his business success
- 2014** First office furniture manufacturer admitted to the Platinum Club, Canada's Best Managed Companies
- 2015** Designated Platinum Club member, Canada's Best Managed Companies



01 — THE ART AND THE PURPOSE

Designing, manufacturing, advising, planning and supporting: that's the art that distinguishes our purpose at Artopex. Our products, our approach and our expertise make the Artopex team veritable artisans of well-being in the workplace.

02 — ROOTS

Deeply rooted in Canada and the United States, Artopex continues to grow and flourish with the support of our extensive network of loyal partners.

03 — TERRITORY

Artopex is a homegrown success story of world-class quality and expertise, proudly serving satisfied clients all across North America.

04 — TOGETHER

The Artopex team brings together the best designers and idea people with the most skilled workers and talented artisans in the industry. Everyone works together to share ideas, confer and cooperate with two goals in mind: innovation and more innovation. Artopex: so much more than the sum of its parts.

05 — HISTORY

We're particularly proud of how far we've come since the company was founded. From its origins as a typical family business in 1980 – housed in simple facilities in Granby, Quebec – Artopex has undergone constant growth to become a manufacturer renowned throughout North America.

06 — RECOGNITION

The vision of forward-thinking, dynamic leaders combined with the commitment and dedication of outstanding employees: that's the Artopex formula for success. Together, we have achieved the record of excellence in quality and performance that has so often been recognized with prestigious awards.

07 — FOOTPRINT

In tandem with our goals for continued growth, we're committed to reducing our energy consumption by half from 2010 to 2025. In other words, we're committed to doubling production without increasing our energy consumption. No matter how you put it, our goal is clear: doing more with less.

08 — INVOLVEMENT

A leader in the industry, and a model of corporate citizenship and environmentally responsible management, Artopex is an important engine of social, industrial and economic development in Quebec.

09 — LATITUDE

Artopex has the flexibility to respond to each client's needs and expectations. In addition to our standard furniture that meets the highest criteria for quality in the industry, we offer custom-designed furniture to respond to requests for special and unique products.

10 — ALTITUDE

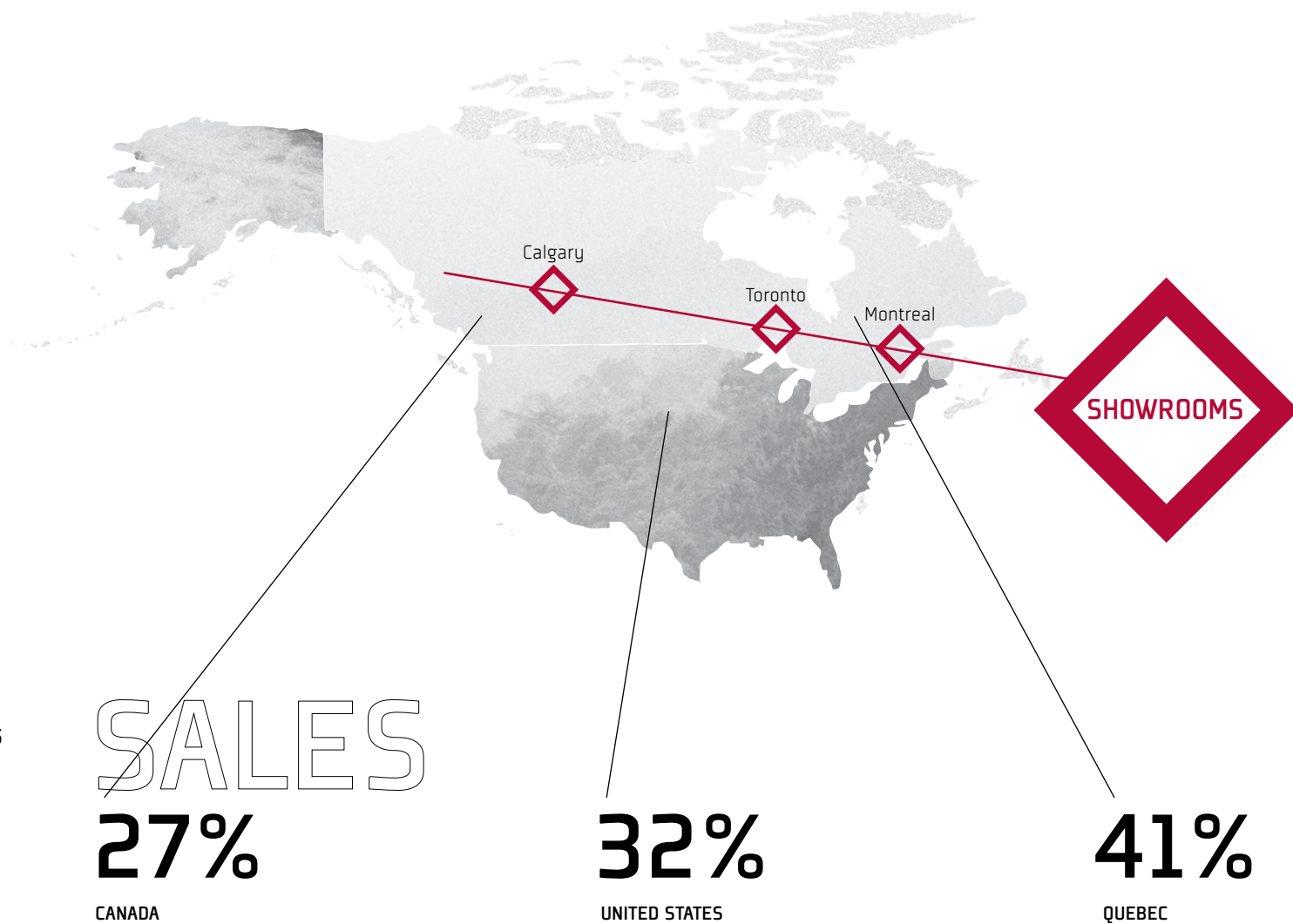
As a forward-looking company, Artopex is constantly investing, innovating, developing and growing. Our team works in synergy to find smart and efficient new solutions that brilliantly blend beauty and practicality.

11 — ESSENCE

A fully integrated manufacturer, Artopex is the one-stop solution par excellence for all your needs. We offer a full range of office furniture and accessories, with the distinctive signature style you deserve.

MARKET CANADA – US

Artopex has 3 corporate showrooms in Canada located in Montreal, Toronto and Calgary.
Artopex serves the North American market with the support of a network of 465 dealers.





465

DISTRIBUTORS



OUR PRODUCTS

OFFICE FURNITURE

ARTOPEX IS A LEADING MANUFACTURER OF OFFICE FURNITURE OFFERING EVERYTHING UNDER ONE ROOF.

Wood Furniture

Essentia
Phase
Accent / Passport
Essentia Conference
Classic Conference



Seating

Executive
Task
Visitor
Lounge



Freestanding Furniture

Take Off
Time
Air Line
Receptions
Take Off Conference
Genius



Systems Furniture

Uni-t
Take Off
Nano



Metal Storage

File cabinets
Cabinets
Combination storage
Pedestals



Architectural Walls

Sky 700
Sky 900



Collaborative Furniture

Downtown



Through innovation in the manufacturing and design of high quality products, Artopex ensure the satisfaction of its clients from all spheres of activity across North America. Family-owned and privately held, Artopex is headquartered in Quebec and serves its market through an extensive network of dealers.





A grayscale photograph of a woman in a factory or warehouse setting. She is leaning over a large roll of material, possibly fabric or paper, and is using a tool to mark or cut it. The background is filled with shelves and racks holding many more rolls of material, some labeled with numbers like '8' and '#7'. The lighting is soft, and the overall tone is industrial and focused.

ARTOPEX IS A COMPANY
ON A HUMAN SCALE THAT
HAS BECOME AN IMPORTANT
LEVER FOR SOCIAL,
INDUSTRIAL AND ECONOMIC
DEVELOPMENT IN QUEBEC.
WE ARE PROUD OF THE
COMPANY'S GROWTH
AND PROGRESS.



Artopex has 5 production units distributed in
4 plants all located in Quebec.

FIVE PRODUCTION UNITS





» PRODUCTION
UNIT

#1

LAMINATE
FURNITURE AND
COMPONENTS

Granby, Quebec



» PRODUCTION
UNIT

#2

WOOD
FURNITURE
AND PANEL
SYSTEMS

Granby, Quebec





» PRODUCTION
UNIT

#3

METAL FURNITURE AND COMPONENTS

Laval, Quebec



» PRODUCTION
UNIT

#4

ARCHITECTURAL
WALLS

Granby, Quebec



» PRODUCTION
UNIT

#5



SEATING

Sherbrooke, Quebec



Head office

Granby

800 Vadnais St.
Granby QC J2J 1A7

450 378-0189

artopex.com

Showrooms

Montreal

221 St-Jacques St.
Montreal QC H2Y 1M6

514 282-2192

Toronto

366 Adelaide St. East, suite 130
Toronto ON M5A 3X9

416 366-6140

Calgary

3619 8th St. SE
Calgary AB T2G 3A5

403 287-0303